3751-3752 ALMAGARD® VARI-PURPOSE LUBRICANT

MERRITT'S GRAVEL, INC., Chapel Hill, North Carolina

Extec 2000 Screen Mobile • SIC 1794 Excavation Work

LE CUSTOMER FOR 40 YEARS

CUSTOMER PROFILE

Merritt's Gravel, Inc. is a quarry and landfill. The Owner, Tony Merritt, uses various heavy equipment to dig and load Chapel Hill Granite (a weathered granite rock that is only found in this area). The stone crushes easily and is used in various applications such as buildings, foundations on roads, driveways and golf courses. It makes an excellent foundation material and is very permeable to water. Several years ago, Tony started accepting construction waste such as soil, rock, concrete, brick, block, etc. Merritt's Gravel has been in business for 41 vears and an LE customer for 40 years. Tony uses every LE Lubricant he can in his operation and personal vehicles. Tony's dad started using LE Lubricants shortly after they opened. He was losing bearings on one of his The local LE Lubrication machines. Consultant at that time recommended an LE grease and the problem was fixed. They have been an LE customer ever since.



Merritt's uses an Extec 2000 Screen Mobile to shake and screen out the larger pieces of stone.

AREA OF INTEREST

The screen is operated outside in the weather. The quarry is dusty and is of course subjected to the weather elements. Merritt's needed a grease that would stay in place, withstand





the vibration of the equipment, and not wash out.

LE SOLUTION AND CUSTOMER COST SAVINGS

Tony purchased the Extec Screen Mobile in 2000. Shortly after, the company representative came out to visit and help with set up and any questions. Tony stated that, "the rep pulled out a grease that looked

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like Vaseline®. He told me I would have to use their grease if I wanted to keep the warranty." Tony told him, "If I have to take a chance on which grease to use, I will put my faith in my red grease (LE's 3751-3752 ALMAGARD® Vari-Purpose Lubricant)." That is exactly what he did. From day one, Tony has lubricated the Extec Screen Mobile with LE's 3752 most of the year and LE's 3751 during the coldest part of the winter since it will pump better in cold weather. Tony HAS NOT replaced any lubricated parts on the Extec since be bought it over seven years ago.

Tony is very faithful in his use and support of LE Products. He likes to tell of the time years ago when he accidentally ran out of LE grease. He went to the local distributor and told them he wanted the best grease they had for heavy equipment. He brought it back and used it in his equipment but it wouldn't hold up and ran out when it got hot. Needless to say, he makes sure he doesn't run out of LE grease anymore.

Tony has a simple philosophy about LE Products. He says he can stop the wear on his equipment anywhere he can use LE Lubricants. "I'm a lazy mechanic. I would rather pay a little more for LE, pour oil and pump grease, than turn wrenches and replace steel. It's a lot less expensive too."

OTHER PRODUCTS USED

- ⇒ 2300 L-X[®] Heavy Duty Chemical Supplement is used in all gas motors.
- ⇒ 2410 BTU+ Total Treat and 2420 BTU+ Power Supplement & Cleaner Diesel Fuel Improvers are used in all diesel fuel.
- ⇒ 2059 MONOLEX® Penetrating Oil & Lubricant is used for a general penetrating oil.
- ⇒ 607 ALMASOL® Vari-Purpose Gear Lubricant is used in all gear oil applications.
- ⇒ 7500 MONOLEC® Power Fluid is used in transmissions.
- ⇒ 7530 Power Transmission Fluid is used for CAT applications.
- ⇒ 8430 MONOL EC® GFS Engine Oil
- ⇒ 8800 MONOLEC ULTRA® Engine Oil
- ⇒ Oil Safe containers to store and dispense lubricants



We would like to thank Owner, Tony Merritt, and LE Lubrication Consultant, Jeffrey Boyles for the information provided to prepare this report.



Jeffrey Boyles